Yes

Internal Rate of Return	11.70%
Yield on Cost	6.07%

PILOT (Yes or NO)
If no, reverts to Property Tax

If PILOT Yes - Rate:

Years 1 thru 10	10.00%
Years 11 thru 20	11.00%
Years 21 thru 30	12.00%

Discounted Cash Flow to Developer

Discount Rate	5.00%
Cash Flow with PILOT	29,152,900
Cash Flow w/o PILOT	19,571,347

Rental Apts - Key Assumptions

Total Number of Units	259
COAH %	15.00%
Total COAH Units	39
Total Market Units	220

Rental Loan Underwriting Assumptions
Loan Interest Rate

Loan Interest Rate	4.25%
Loan Amortization	30
Debt Service Coverage	1.20
Capitalization Rate	6.00%
Loan To Value Ratio	70.00%
Loan to Cost Ratio	70.00%
Maximum Loan	69,996,674
Equity Requirement	29.998.575

Rental Apts - Development Cost Assumptions

Hard Construction per Square	Foot	\$142
Demolition-Site work		\$5,000,000
Parking Spaces	466	21,500 per space

Total Land Cost \$12,100,000

Land Cost per Unit \$46,718

Total Development Costs 99,995,248

Market Rate Rents per Square Foot

1 Bdrm	98	\$3.40
2 Bdrm	122	\$3.10
Total & W/A	220	\$3.23

Unit Mix

	# of Units		Rents	
Market				
Studio	0			
1 Bdrm	98	820	\$2,788	
2 Bdrm	122	1,250	\$3,875	
Market Totals	220		\$3,391	
COAH				
1 Bdrm	8	650	\$813	
2 Bdrm	23	800	\$972	
3 Bdrm	8	900	\$1,264	
COAH Totals	39		\$999	
Total for Project	259		\$3,032	



Operating Costs Unit - Excl Tax Pilot or Taxes per Unit

Total Operating Costs per Unit

\$8,337 \$3,529

11,866

PILOT

Chatham NJ - River Road Redevelopment Project

Financial Model # 2 - Assuming PILOT Agreement - Rev: 3.19.20

EXECUTIVE SUMMARY - Rental Component

Project Name River Rd Project Location Chatham Land Area 9/1/20 Construction Begin 9/1/20 Months of Construction 28 Construction Complete 1/1/23

Loan Interest Rate	4.25%
Annual Loan Insurance	0.00%
Amortization	30
Debt Service Coverage	1.20
LTV Ratio	70.00%
Cap Rate	6.00%
	0
Revenue Inflator	3.00%
Expense Inflator	3.00%
Vertical Const Gross SF	142.00

Unit Mix, Sizes and Rents

	#	Weighted Ave	Rent	Rent	Gross Potential
Туре	of Units	Sq Ft	per SF	per Unit	Income
	0	0	0.00	0	0
1 Bdrm	97	820		2,788	3,247,467
2 Bdrm	122	1,250	3.10	3,875	5,676,868
Mgr	1	820		0	0
					0
1 Bdrm COAH	8	650	1.25	813	75,758
2 Bdrm COAH	23	800	1.22	972	271,934
3 Bdrm COAH	8	900	1.40	1,264	117,855
Totals	259	263,710	2.97	3,021	9,389,883

1,018

Operating Summary (Developer Assumptions)

Gross Rental Potential Income		9,389,883
Vacancy - Rental Income	5.00%	(469,494)
Gross Potential Comm/Ret Inc		0
		0
Other Income		231,000
Vacancy - Other	5.00%	(11,550)
		0
Effective Gross Income		9,139,839
Operating Expenses	8,337 unit	2,159,283
Property Tax or PILOT	3,529 unit	913,984
Total Operating Expenses	11,866	3,073,267
Net Operating Income		6,066,572
Debt Service		4,132,099
		0
Net Cash Flow - Stabilized		1,934,473

Gross Sq Ft Calculation

	••
Net Sq Ft	263,710
Gross-Up	126.5%
Gross SF	333,660

Parking Spaces	
Monthly per Space	\$0

SOURCES & USES OF FUNDS

SOURCES OF FUNDS

Loan Amount (Conventional)	70.00%	69,996,674
Developer Land Contribution	0.00%	0
	0.00%	0
Cash Equity Required	30.00%	29,998,575
Total Sources of Funds		99,995,248

USES OF FUNDS

Land Cost	46,718		12,100,000
Base Building Construction	142.00 sf	333,660 gsf	47,379,720
GC/CM Fee			3,392,000
Sitework Demo & Environmental			5,000,000
Offsite Improvements			2,000,000
Parking Construction	21,500	per Space	10,019,000
Construction Contingency	5.00%		3,389,536
Other Soft Costs			10,773,000
Construction Interest			3,470,668
Financing Fees & Closing	1.15%		804,962
Reserves			1,666,362
Total Development Budget			99,995,248

Developer Internal Rate of Return - 10 Year Sale

11.70%

Chatham NJ - River Road Redevelopment Project

Financial Model # 2 - Assuming PILOT Agreement - Rev: 3.19.20

MAXIMUM LOAN SIZING CALCULATIONS

Conventional Loan

Underwriting NOI Calculation

Gross Potential Renal Income		9,389,883
Other Income		231,000
Vacancy	5.00%	(481,044)
Effective Gross Income		9,139,839
Operating Expenses		(3,073,267)
Other		0
Net Operating Income - Underwriting		6.066.572

Max Loan Calculation - NOI

NOI	\$ 6,066,572
Interest Rate	4.25%
Insurance	0.00%
Amortization	30
Pmts per Yr	12
Balloon Payment in Year	25
Coverage Ratio	1.20
Available DS	\$ 5,055,476
Mortgage Constant	5.9033%
Max Loan - NOI	\$ 85,638,451

Maximum Loan - Loan to Value

NOI Current	6,066,572
Cap Rate	6.00%
Current Value	101,109,529
Maximum LTV	70.00%
Maximum Loan LTV	\$ 70,776,670

Maximum Loan	69,996,674
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Maximum Loan To Cost

Total Cost	99,995,248
LTC %	70.00%
Maximum Loan To Cost Loan	69,996,674

388,870



PILOT % Yr. 1-10 10%

Developer IRR

11.70%

Pilot vs Pro	perty Tax Con	nparison		Full R.E.Taxes	Excess
Inflator	3%	<u> </u>	Full Real Estate	Share to	Revenue
	Total Pilot	Boro Share	Taxes	Boro	PILOT
Year		95.00%		23.18%	
Rent Up	825,375	784,106	1,402,976	325,210	458,896
1	941,403	894,333	1,445,065	334,966	559,367
2	969,645	921,163	1,488,417	345,015	576,148
3	998,735	948,798	1,533,070	355,366	593,433
4	1,028,697	977,262	1,579,062	366,026	611,236
5	1,059,558	1,006,580	1,626,434	377,007	629,573
6	1,091,345	1,036,777	1,675,227	388,318	648,460
7	1,124,085	1,067,881	1,725,483	399,967	667,914
8	1,157,807	1,099,917	1,777,248	411,966	687,951
9	1,311,796	1,246,206	1,830,565	424,325	821,881
10	1,351,150	1,283,592	1,885,482	437,055	846,537
11	1,391,684	1,322,100	1,942,047	450,166	871,934
12	1,433,435	1,361,763	2,000,308	463,671	898,092
13	1,476,438	1,402,616	2,060,317	477,582	925,034
14	1,520,731	1,444,694	2,122,127	491,909	952,785
15	1,566,353	1,488,035	2,185,791	506,666	981,369
16	1,613,343	1,532,676	2,251,364	521,866	1,010,810
17	1,661,744	1,578,656	2,318,905	537,522	1,041,134
18	1,711,596	1,626,016	2,388,472	553,648	1,072,368
19	1,923,211	1,827,051	2,460,127	570,257	1,256,794
20	1,980,908	1,881,862	2,533,930	587,365	1,294,497
21	2,040,335	1,938,318	2,609,948	604,986	1,333,332
22	2,101,545	1,996,468	2,688,247	623,136	1,373,332
23	2,164,591	2,056,362	2,768,894	641,830	1,414,532
24	2,229,529	2,118,053	2,851,961	661,085	1,456,968
25	2,296,415	2,181,594	2,937,520	680,917	1,500,677
26	2,365,308	2,247,042	3,025,645	701,345	1,545,698
27	2,436,267	2,314,453	3,116,415	722,385	1,592,068
28	2,509,355	2,383,887	3,209,907	744,056	1,639,831
29	2,584,635	2,455,404	3,306,204	766,378	1,689,025
30	2,724,312	2,588,097	3,405,391	789,370	1,798,727
Totals	51,591,331	49,011,764	70,152,549	16,261,361	32,750,403

Ad Valorem Property Tax Calculation (At Stabilized First Year)

6,980,556
2 722/
6.50%
1.635%
8.135%
85,808,920
1.635%
1,402,976
5,417

PILOT Payment (At Stabilized First Year)	Percent of Full	
PILOT	% of Tax	
\$941,403	67%	

3 00%	3 00%

				3.00%	3.00%												
		Stabilized	See Rent-Up														
Operating Pro Forma			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Operating Income																	
Gross Potential Income - Rental		9,389,88		-,		10,260,578	10,568,396	10,885,448	11,212,011	11,548,371	11,894,823	12,251,667	12,619,217	12,997,794	13,387,728	13,789,359	
Vacancy	5.00%				-498,086	-513,029	-528,420	-544,272	-560,601	-577,419	-594,741	-612,583	-630,961	-649,890	-669,386	-689,468	
Other & Parking		231,00			245,068	252,420	259,993	267,792	275,826	284,101	292,624	301,403	310,445	319,758	329,351	339,231	
Vacancy Other	5.00%			-11,897	-12,253	-12,621	-13,000	-13,390	-13,791	-14,205	-14,631	-15,070	-15,522	-15,988	-16,468	-16,962	
Net Housing Income		9,139,83	9 8,253,747	9,414,034	9,696,455	9,987,348	10,286,969	10,595,578	10,913,445	11,240,849	11,578,074	11,925,416	12,283,179	12,651,674	13,031,224	13,422,161	13,824,826
Gross Potential Retail Income			0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
Vacancy	0.00%		0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Other			0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
			0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Operating Deficit Reserve Deposit			1,666,362														
Net Project Income		9,139,83	9 9,920,109	9,414,034	9,696,455	9,987,348	10,286,969	10,595,578	10,913,445	11,240,849	11,578,074	11,925,416	12,283,179	12,651,674	13,031,224	13,422,161	13,824,826
Operating Expenses - Housing	259																
	0.00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0.00%		0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Pert Unit Operating before Taxes	8.337.00	2,159,28	3	2.224.061	2,290,783	2.359.507	2,430,292	2.503.201	2,578,297	2,655,646	2,735,315	2.817.375	2.901.896	2.988.953	3.078.621	3.170.980	3,266,109
<u> </u>	0.00		0	0		0	0	0	0	0	0	0	0	0	0	0	-, -, -,
	0.00		0	0		0	0	0	0	0	0	0	0	0	0	0	
	0.00%		0	0		0	0	0	0	0	0	0	0	0	0	0	
	0.00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0		0	0	0	0	0	0	0	0	0	0	0	0
Operating Expenses - Before Tax/PILOT	8,337	2,159,28	3 2,896,586	2,224,061	2,290,783	2,359,507	2,430,292	2,503,201	2,578,297	2,655,646	2,735,315	2,817,375	2,901,896	2,988,953	3,078,621	3,170,980	3,266,109
Property Taxes	0		0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PILOT	•	913.98			-	998.735	1.028.697	1.059.558	1.091.345	1.124.085	1.157.807	1.192.542	1.351.150	1.391.684	1.433.435	1.476.438	
11201		310,00	4 020,010	341,400	303,040	330,733	1,020,007	1,000,000	1,001,040	1,124,000	1,107,007	1,102,042	1,001,100	1,001,004	1,400,400	1,470,400	1,020,701
Operating Expenses - Retail																	
Management Fee	0.00%		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Wanagement 1 cc	0.0070		<u> </u>														
Total Operating Expenses		3,073,26	7 3,721,961	3,165,465	3,260,429	3,358,242	3,458,989	3,562,759	3,669,641	3,779,731	3,893,123	4,009,916	4,253,045	4,380,637	4,512,056	4,647,418	4,786,840
Total Net Operating Income		6.066.57	2 6 198 1/8	6,248,569	6 436 026	6 629 107	6.827.980	7.032.819	7.243.804	7.461.118	7.684.952	7.915.500	8.030.133	8.271.037	8.519.168	8 774 744	9.037.986
Total Net Operating Income		6,000,577	2 0,190,140	0,240,303	0,430,020	6,629,107	0,027,900	7,032,019	1,243,004	7,401,110	7,004,552	7,915,500	0,030,133	0,271,037	0,515,100	0,774,744	9,037,900
Debt Service																	
Interest		2,952,04				2,791,881	2,733,799	2,673,200	2,609,975	2,544,009	2,475,185	2,403,378	2,328,460	2,250,294	2,168,741	2,083,653	
Principal		1,180,05	.,,	.,=,	1,284,548	1,340,218	1,398,299	1,458,899	1,522,124	1,588,089	1,656,913	1,728,720	1,803,639	1,881,805	1,963,358	2,048,445	-, ,
Insurance			0 0		0	0	0	0	0	0	0	0	0	0	0	0	
Total Debt Service		4,132,09	9 6,198,148	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099	4,132,099
			0 0		0	0	0	0	0	0	0	0	0	0	0	0	(
Cash Flow		1,934,47	3 0	2,116,470	2,303,927	2,497,008	2,695,881	2,900,721	3,111,705	3,329,019	3,552,853	3,783,401	3,898,035	4,138,939	4,387,070	4,642,645	4,905,887
Debt Service Coverage		1.4	7	1.51	1.56	1.60	1.65	1.70	1.75	1.81	1.86	1.92	1.94	2.00	2.06	2.12	2.19
404 004 40		1.4	7	1.51	1.56	1.60	1.65	1.70	1.75	1.81	1.86	1.92	1.94	2.00	2.06	2.12	2.19

121,331,435

-30,464

3,188

36,841

70,493 104,145 137,798 171,450

Operating Deficit Calculation 1st Year Rent-Up Revenue & Expenses

Total Units 259 0 259 111 Weighted Ave. 3,021.20 58% ave occupancy rental Affordble WA Rent Month 2 5 6 7 12 17 3 4 10 11 13 14 15 16 18 Absorption - Maket 0 0 0 Market Occupied 40 53 66 79 92 104 117 130 143 156 169 182 195 207 220 233 246 259 Total Occupied 40 53 66 79 92 104 117 130 143 156 169 182 195 207 220 233 246 259 15.44% % Occupied 20.42% 25.39% 30.37% 35.34% 40.31% 45.29% 50.26% 55.24% 60.21% 65.18% 70.16% 75.13% 80.10% 85.08% 90.05% 95.03% 100.00% Total Gross Rental Income 120,848 159,768 198,688 237,608 276,528 315,449 354,369 393,289 432,209 471,129 510,049 548,969 587,890 626,810 665,730 704,650 743,570 8,130,043 2,973 3,930 5,845 6,803 7,760 8,718 9,675 11,590 12,548 13,505 14,463 15,420 16,378 17,335 18,293 200,007 Other Income 4,888 10,633 19,250 5.00% 37,179 Vacancy 39,125 76,303 Net Rental Income 123,821 163,698 203,576 243,454 283,331 323,209 363,087 402,964 442,842 482,719 522,597 562,475 602,352 642,230 682,107 721,985 724,684 762,616 8,253,747 Operating Expenses Fixed 75.00% 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 134,955 2,429,193 Variable 6,948 9,185 11,423 13,660 15,898 18,135 20,373 22,610 24,848 27,085 29,323 31,560 33,798 36,035 38,273 40,510 42,748 44,985 467,393 Property Taxes PILOT 10.00% 28.333 825.375 16 370 20.358 32 321 36 309 40 296 44 284 48 272 52 260 60 235 64,223 68 211 72,199 12 382 24.345 56 247 72.468 76.262 **Total Operating Expenses** 179.186 256,202 154,285 160,510 166,735 172,961 185,411 191,636 197,862 204,087 210,312 216,537 222,763 228,988 235,213 241,438 247.664 250,171 3,721,961

Total Debt Service 6,198,148 4,531,786 6,198,148

205,103 238,755

272,407

306,060

339,712

373,364

407,017

Operating Deficit 1,666,362 1,666,362

440,669

474,321

474,513

506,414

4,531,786

Net Operating Income

Internal	Rate	of Return	Calculation	- 10-Year	Sale

Developer Return Analysis	
Equity Required	29,998,575
Share of Cash/Flow	100%
Share of Net Sales	100%
Developer Internal Rate of Return	11.70%

Investor Return Analysis Not Used	
Equity Required	0
Developer Due Diligence (Reimb at close)	0
Other Developer Costs	0
Total Developer Cash/Equity	0
Share of Cash Flow	0.00%
Share of Net Sales	0.00%
Investor Internal Rate of Return	NA

Sale Proceeds - Year 10		
Net Operating Income		7,915,500
Cap Rate (Exit)		6.00%
Gross Value		131,925,002
Cost of Sale	3.00%	(3,957,750)
Net Proceeds		127,967,252
Loan Payoff		(55,607,622)
Net Proceeds		72,359,630
Return of Equity		0
Developer Return of Cash/Equity		0
Remaining for Distribution		72,359,630
Distribution to Developer		72,359,630

		Const	Rent-Up								
		Complete	Year								
Project Cash Flow	Closing	· 1	2	3	4	5	6	7	8	9	10
	9/1/20	1/1/23	1/1/24	1/1/25	1/1/26	1/1/27	1/1/28	1/1/29	1/1/30	1/1/31	1/1/32
Equity	(29,998,575)	0	0	0	0	0	0	0	0	0	0
Cash/Flow	0	0	(0)	2,116,470	2,303,927	2,497,008	2,695,881	2,900,721	3,111,705	3,329,019	3,552,853
Sale Proceeds	0	0	0	0	0	0	0	0	0	0	72,359,630
Total	(29,998,575)	0	(0)	2,116,470	2,303,927	2,497,008	2,695,881	2,900,721	3,111,705	3,329,019	75,912,483
Developer Return Analysis	Closing										
	9/1/20	1/1/23	1/1/24	1/1/25	1/1/26	1/1/27	1/1/28	1/1/29	1/1/30	1/1/31	1/1/32
Equity	(29,998,575)	0	0	0	0	0	0	0	0	0	0
Cash/Flow		0	(0)	2,116,470	2,303,927	2,497,008	2,695,881	2,900,721	3,111,705	3,329,019	3,552,853
Release of Working Cap Res		0	0								
Release of Op Def Reserve		0	0								<u></u>
Return of Equity											0
Remaing Sale Proceeds		0	0	0	0	0	0	0	0	0	72,359,630
Total	(29,998,575)	0	(0)	2,116,470	2,303,927	2,497,008	2,695,881	2,900,721	3,111,705	3,329,019	75,912,483
Investor Return Analysis	Not Used										
	9/1/20	1/1/23	1/1/24	1/1/25	1/1/26	1/1/27	1/1/28	1/1/29	1/1/30	1/1/31	1/1/32
Equity	0	0	0	0	0	0	0	0	0	0	0
Cash/Flow	0	0	0	0	0	0	0	0	0	0	0
Deferred Professional Fees		0	0								
Return of Equity	0	0	0	0	0	0	0	0	0	0	0
Remaing Sale Proceeds	0	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0	0	0	0

Amount Released 50%

5.00% 29,152,900

65,391,999

Loan Amortization Schedule

ASSUMPTIONS

Loan Amount	69,996,674
Interest Rate	4.2500%
Insurance	0.00%
Amortization	30
Payments per year	12
Monthly Payment	344,342
Annual Payment	4,132,099
Annual Payment w Insurance	4,132,099

0.000%

	Annual	Annual	Annual	Principal		Total
	Payment	Interest	Principal	Balance	Insurance	Debt Service
1	4,132,099	2,952,048	1,180,050	68,816,623	0	4,132,099
2	4,132,099	2,900,908	1,231,191	67,585,432	0	4,132,099
3	4,132,099	2,847,551	1,284,548	66,300,884	0	4,132,099
4	4,132,099	2,791,881	1,340,218	64,960,667	0	4,132,099
5	4,132,099	2,733,799	1,398,299	63,562,367	0	4,132,099
6	4,132,099	2,673,200	1,458,899	62,103,469	0	4,132,099
7	4,132,099	2,609,975	1,522,124	60,581,345	0	4,132,099
8	4,132,099	2,544,009	1,588,089	58,993,255	0	4,132,099
9	4,132,099	2,475,185	1,656,913	57,336,342	0	4,132,099
10	4,132,099	2,403,378	1,728,720	55,607,622	0	4,132,099
11	4,132,099	2,328,460	1,803,639	53,803,983	0	4,132,099
12	4,132,099	2,250,294	1,881,805	51,922,178	0	4,132,099
13	4,132,099	2,168,741	1,963,358	49,958,820	0	4,132,099
14	4,132,099	2,083,653	2,048,445	47,910,375	0	4,132,099
15	4,132,099			45,773,155	0	4,132,099
16	4,132,099	1,902,256	2,229,842	43,543,312	0	4,132,099
17	4,132,099	1,805,620	2,326,479	41,216,834	0	4,132,099
18	4,132,099	1,704,796	2,427,303	38,789,531	0	4,132,099
19	4,132,099	1,599,602	2,532,497	36,257,034	0	4,132,099
20	4,132,099	1,489,849	2,642,249	33,614,785	0	4,132,099
21	4,132,099	1,375,340	2,756,758	30,858,026	0	4,132,099
22	4,132,099	1,255,869	2,876,230	27,981,796	0	4,132,099
23	4,132,099	1,131,219	3,000,879	24,980,917	0	4,132,099
24	4,132,099	1,001,168	3,130,931	21,849,986	0	4,132,099
25	4,132,099	865,481	3,266,618	18,583,368	0	4,132,099
26	4,132,099	723,913	3,408,186	15,175,183	0	4,132,099
27	4,132,099	576,210	3,555,889	11,619,294	0	4,132,099
28	4,132,099	422,106	3,709,993	7,909,301	0	4,132,099
29	4,132,099	261,323	3,870,775	4,038,526	0	4,132,099
30	4,132,099	93,573	4,038,526	0	0	4,132,099

Chatham NJ - River Road Redevelopment Project

Financial Model # 2 - Assuming PILOT Agreement - Rev: 3.19.20

Affordable Unit Wo	rksheet				
1 Bdrm	35.00%	1.94	661	108	553
1 Bdrm	50.00%	3.89	944	108	836
1 Bdrm	60.00%	1.94	1,133	108	1,025
Total & W/A		7.77	921	108	813
2 Bdrm	35.00%	3.89	793	142	651
2 Bdrm	50.00%	15.54	1,133	142	991
2 Bdrm	60.00%	3.89	1,360	142	1,218
Total & WA		23.31	1,114	142	972
3 Bdrm	35.00%	0.00	916	176	740
3 Bdrm	50.00%	3.89	1,309	176	1,133
3 Bdrm	60.00%	3.89	1,571	176	1,395
Total & WA		7.77	1,440	176	1,264

38.85

Affordable Units 39

COAH Requirements			
Efficiency & 1 Bdrm units can be no greater than			20.00%
2 Bdrm must be AT LEAST			30.00%
3 Bdrm AT LEAST			20.00%
35% of Median at least			10.00%
This Mix	39		
		% of Affordable	Does it Comply?
Studio & 1 Bdrm	8	20.00%	Yes
2 Bdrm	23	60.00%	Yes
3 Bdrm	8	20.00%	Yes
Total	39	100.00%	
Requred Units @ 35% of Median	6	15.00%	Yes
10% of Affordable must be at 35% of Median			
Weighted Average can not exceed 52% of Median			52.00%
Actual Weighted Average Rents			50.25%
		comply?	Yes

Chatham NJ - River Road Redev	elopment Project					
Market Rate Apts - Comparable Projects						
3/15/2020						
	I BR Unit	Est. Mo.	Est. Rent	2 BR Unit	Est. Mo.	Est. Rent
Project	Size	Rent	Per Sq Ft	Size	Rent	Per Sq Ft
River Road Development						
(Subject Project)	820	\$2,788	\$3.40	1,250	\$3,875	\$3.10
River Road						
Chatham, NJ						
Rose Hall						
10 Kings Road	877	\$3,000	\$3.42	1,292	\$3,990	\$3.09
Madison, NJ	788	\$2,825	\$3.59	1,184	\$3,800	\$3.21
The KRE Group						
Modera 44						
44 Prospect Street	770	\$2,850	\$3.70	1,263	\$3,900	\$3.09
Morristown, NJ	715	\$2,750	\$3.85	1,075	\$3,750	\$3.49
Mill Creek Residential Trust						
Metropolitan Lofts						
11 DeHart Street	777	\$2,821	\$3.63	1,153	\$3,734	\$3.24
Morristown, NJ	679	\$2,749	\$4.05	1,059	\$3,712	\$3.51
Roseland Residential Trust						



INCOME LIMITS AND RENT CALCULATIONS

Housing Expense/Income Ratio 30%

Income Limits by Family Size - REGION 2 - 2019 FAMILY SIZE

Income Source: Affordable Housing Professionals of New Jersey 2019

			I AMILI SIZE					
% of Median Inc	One	Two	Three	Four	Five	Six	Seven	Eight
30%	21,161	24,184	27,207	30,230	32,648	35,067	37,486	39,904
35%	24,688	28,215	31,742	35,269	38,090	40,912	43,733	46,554
40%	28,215	32,246	36,276	40,307	43,531	46,756	49,981	53,205
50%	35,269	40,307	45,345	50,384	54,414	58,445	62,476	66,506
60%	42,323	48,368	54,414	60,461	65,297	70,134	74,971	79,807
80%	56,430	64,491	72,552	80,614	87,062	93,512	99,962	106,410
100%	70,538	80,614	90,690	100,768	108,828	116,890	124,952	133,012
120%	84.646	96.737	108.828	120.922	130.594	140.268	149.942	159.614

INCOME LIMITS BY BEDROOM SIZE

		One	Two	Three	Four	Five
% Median	Studio	Bedroom	Bedroom	Bedroom	Bedroom	Bedroom
30%	21,161	22,673	27,207	31,439	35,067	38,695
35%	24,688	26,452	31,742	36,679	40,912	45,144
40%	28,215	30,230	36,276	41,919	46,756	51,593
50%	35,269	37,788	45,345	52,399	58,445	64,491
60%	42,323	45,346	54,414	62,879	70,134	77,389
80%	56,430	60,461	72,552	83,838	93,512	103,186
100%	70,538	75,576	90,690	104,798	116,890	128,982
120%	84.646	90.691	108.828	125.758	140.268	154.778

MAXIMUM GROSS RENTS** BY BEDROOM SIZE

		One	Two	Three	Four	Five
% of Median	Studio	Bedroom	Bedroom	Bedroom	Bedroom	Bedroom
30%	529	566	680	785	876	967
35%	617	661	793	916	1,022	1,128
40%	705	755	906	1,047	1,168	1,289
50%	881	944	1,133	1,309	1,461	1,612
60%	1,058	1,133	1,360	1,571	1,753	1,934
80%	1,410	1,511	1,813	2,095	2,337	2,579
100%	1,763	1,889	2,267	2,619	2,922	3,224
120%	2,116	2,267	2,720	3,143	3,506	3,869

Utility Allowances - New Jersey DCA 2018

Garden Apt

Heating Natural Gas Electric	Studio	1 Bdrm 31	2 Bdrm 42	3 Bdrm 52
Cooking Natural Gas Electric		6	8	9
Other Electricity		43	57	71
Water Heating Natural Gas Electric		7	9	12
Range/Microwave		4	5	5
Refrigerator		4	4	5
Air Conditioning Allo	w	13	17	22
Total	90	108	142	176